

## Instructional Supplies Catalog Discounts

RFP #04-12

January 1, 2012 - December 31, 2012

Vendor	Discount	Shipping	Notes:
116838 <b>Ace Educational Supplies</b> www.aceeducational.com Richard Ludwig 800-432-0213	10%	\$50 minimum order for discount and Free Shipping.	Reference RFP #04-12 on all PO's plus any additional information listed below.  You must indicate <b>BID#04-12</b> at time of order or discount will not be given.
5070 <b>Asel Art Supply</b> www.aselart.com Calvin Axtell 214-871-2425	20%	Free on orders over \$500.00	
118342 <b>Aves Audio Visual Systems inc</b> www.avesav.com sales@avesav.com 281-295-1300	10 - 75%	Minimum order of \$50 - Free shipping	
<b>BE Publishing</b> www.bepublishing.com Colleen Cooney 888-781-6921	5%	Shipping charge is 8.5% of order with a minimum of \$6.00	
6989 <b>Ballad &amp; Tighe Publishers</b> www.ballard-tighe.com Nancie Lafferty 800-321-4332	0%	Call for shipping charges	
105591 <b>Classroom Products Whse</b> classroomproductswarehouse.com Barbara Glasser 330-649-9910	15%	Free Ground Shipping	Discount excludes Texas Instruments, Casio Calculators & Products
22358 <b>Curriculum Associates, Inc</b> www.curriculumassociates.com Betty Duncan 800-225-0248	0%	10% of total min charge is \$10.99	
111148 <b>Demco</b> www.demco.com Amy Schmale 866-558-9068	10-15%	\$50 minimum order Free Shipping.	Please reference discount code #C00306
106094 <b>Educational Corp.</b> dlbeduc@pdq.net Dan Brast 281-987-0383	0%	Call for shipping prices	DLB
9724 <b>Dick Blick Company</b> www.dickblick.com Amy Southard 800-704-7744	20%	Free shipping on orders of \$100 or more. Does not apply to modeling materials, paper rolls, foamboard, linoleum rolls or master etch.	Please indicate validation #QD20100. Sale catalogs and all internet specials are not eligible for discount.
114252 <b>DynaStudy, Inc</b> www.dynastudy.com LeAnne Jennings 877-361-0550	0%	\$0 - \$59.99 - \$5.00 shipping \$60 - \$999.99 - 8% shipping \$1000 - \$2499 - 6% \$2500 - \$4999.99 - 5% \$5000 - \$9999.99 - 4%	
107100 <b>EAI Education (Div. Of Eric Armin)</b> www.eaieducation.com Bernard Guglberger 800-770-8010	15%	Free shipping order over \$100 \$7.00 shipping orders under \$100	Discount not for calculators & Peripherals, CBL's, probes,GPS system, Stopwatches or Overhead Projectors. items already at discounted price. Bid #02-11 must be referenced on all PO's.

### Instructional Supplies Catalog Discounts

RFP #04-12

January 1, 2012 - December 31, 2012

Vendor	Discount	Shipping	Notes:
111553 <b>eInstruction</b> www.einstruction.com Heidi Davis 888-707-6819x3357	0-25%	Call for shipping charges	Reference RFP #04-12 on all PO's plus any additional information listed below.
26908 <b>ETA/Cuisenaire</b> www.eta-cuisenaire.com Kathy Carter 800-445-5985 x3228	20% - Math 20% - Science 6% - Reading	Free shipping order of \$100 or more. Under \$100 is a 12% charge or \$7.00 min.	Include HEB #04-12 in order to qualify for discount. Discount excludes: M7P, T7P, R7P, P7P, J7P, & INP items.
28179 <b>Educators Outlet</b> www.educatorsoutlet.com contact@educatorsoutlet.com 800-315-2212	15%	Free Ground Shipping	Please reference Bid #CC/B11241 on all PO's. Discount does not apply to calculators, gift certificates and sale items
30941 <b>Fisher Science Education</b> www.fisheredu.com Jean Wojtyla 800-955-1177	21%	Free shipping on orders over \$200. See the Science bid tab for more charges on shipping.	Please reference JB-377375-11F when placing orders.
30960 <b>Flaghouse, Inc</b> www.flaghouse.com Andrew Strauss 800-793-7900	10%	Free parcel shipping. For "truck" items, add 16% plus \$50 for total order. (lift-gate or inside delivery may require add charges.	Include 16GBWIBB on all orders
32571 <b>Frey Scientific</b> www.freyscientific.com Melinda Williams 800-225-3739	25%	Use code C-025272653-F on all orders to qualify for discount. Free shipping except live items, hazardous material & items w/truck icon. All motor freight	Use code C-025272653-F on all orders to qualify for discount.
31388 <b>Follett Library Resources</b> www.follett.com Scott Chain 888-511-5114	up to 45%	Free Shipping	
40540 <b>Highsmith</b> www.highsmith.com Cheryl Stedman 800-543-2180	5-13%	Free Shipping on stock items on furniture items, min. order is \$25	Include DISCOUNT #148771 in order to qualify for discount. Discount excludes equipment.
101134 <b>HMH Supplemental Publishers (formally Harcourt)</b> www.hmhsupplemental.com Robin Hereford 972-459-6109	0%	Under \$100 - \$10 minimum \$100 - \$3000.00 - 10% shipping	
41886 <b>Houghton Mifflin Harcourt School Publishers</b> www.houghtonmifflin.com Susan Wright 817-261-0610	0% (catalog price reflects 25% discount)	Under \$100 - \$10 minimum \$100 - \$3000.00 - 10% \$3000 - \$10,000 - 8%	Price quotes available by calling 800-733-2828
44140 <b>Innovative Learning Concepts</b> www.touchmath.com Allison Elmore 800-888-9191	0%	Under \$100 - \$10 minimum \$100 - \$3000.00 - 10% shipping	
107095 <b>Jarrett Publishing Company</b> www.jarrettpub.com Mark Jarrett 800-859-7679	0%	10% shipping charges For orders under \$35 - \$3.50	

**Instructional Supplies Catalog Discounts**

RFP #04-12

January 1, 2012 - December 31, 2012

Vendor	Discount	Shipping	Notes:
104069 <b>Laerdal Medical Corp</b> www.laerdal.com Catherine Masten 845-297-7770	<b>0-10%</b>	Included and prepaid	Reference RFP #04-12 on all PO's plus any additional information listed below.  Please reference tx-HEBISD 2011 on all PO's
48297 <b>Lakeshore Learning</b> www.lakeshorelearning.com Diana Lopez 800-421-5354 x7536	<b>5%</b>	Free shipping on orders over \$100 15% on orders under \$100 Minimum charge of \$5.00	<b>Include BID #04-12 on all purchase orders in order to qualify for discount.</b>
49023 <b>Learning Links Inc.</b> www.learninglinks.com Joyce Friedland 516-437-9071	<b>20%</b>	orders over \$1000-free shipping orders under \$1000-5% shipping	
102599 <b>Learning Services</b> www.learningservicesus.com Drew Phillips 888-805-3185	<b>10% for software and 3% off catalog prices</b>	free shipping on orders over \$150	<b>Include Bid #TX-04-12 to qualify for discount - to view pricing online your username is HEBISD and your password is tx76022</b>
49797 <b>The Library Store Inc</b> www.thelibrarystore.com Jillian Rebmann 800-320-7706	<b>15%</b>	Free shipping on "In Stock" items with a minimum \$50 order	<b>Please reference #TXHEB12 on all PO's</b>
52502 <b>Mar*Co Products</b> www.marcoproducts.com Kathy Crocco 800-448-2197	<b>\$500 - 749.99 - 5% \$750 - 999.99 - 10% \$1000 + - 15%</b>	\$70.00 & under - \$7.00 \$70.00 & Over - 10% of balance \$500.00 & over - 5% of balance	<b>Prepaid order over \$125.00 receive free shipping</b>
53318 <b>Math Teachers Press Inc</b> www.mathteacherspress.com Caryl Pierson 800-852-2435	<b>0%</b>	Call for shipping charges	
112597 <b>Matthews Office Supply</b> www.matthewsofficecity.com Barbara Hubbard 817-335-3318	<b>0% catalog already discounted</b>	Call for shipping charges	<b>Call for quantity pricing</b>
59462 <b>Nasco</b> www.enasco.com Johnson 800-558-9595	<b>10 - 20% (w/min order of \$50)</b>	Free shipping on orders of \$50 or more, except on clay, plaster & modeling material 50 lbs and over & paper rolls.	<b>Include 46250 in order to qualify for discount. Discount excludes Ready Or Not Tot, live materials and Xenopus frogs. Does not pay for shipping on live or hazardous material and items with a "Z" or "KM" prefix or truck logo.</b>
62496 <b>Office Depot</b> www.officedepot.com Felicia Layton felicia.layton@officedepot.com 817-358-3039	<b>0-87%</b>	\$24.95 for furniture that is not delivered by Office Depot	<b>Discount excludes fax, printer, all in one phones, computers &amp; peripherals, software.</b>
62936 <b>Oriental Trading Company</b> www.orientaltrading.com Joan Squire 800-228-0038	<b>5%</b>	\$0 - \$25 - \$6.99 \$25.01 - \$50 - \$9.99 \$50.01 - \$75 - \$11.99 \$75.01 - \$100 - \$12.99 \$100.01 - \$125 - \$13.99	<b>Include our Customer #1918951 on all orders for discount. Factory Direct items are excluded from discount.</b>
118003 <b>Parco Scientific Company</b> www.parcoscientific.com Kimberly Tooke 877-592-5837	<b>20%</b>	<b>Minimum order of \$25 Free shipping on orders over \$100</b>	<b>Discount does not apply to: furniture, fume hoods, classroom packs, buy one, get one 1/2 off or clearance items.</b>

### Instructional Supplies Catalog Discounts

RFP #04-12

January 1, 2012 - December 31, 2012

Vendor	Discount	Shipping	Notes:
113706 <b>Pearson</b> www.psychcorp.com Karen Barclay/Tammy Stephens 817-447-0944/214-484-2234	0%	Under \$500 - 6% \$500 - 2499 - 5% \$2500 + 4%	Reference RFP #04-12 on all PO's plus any additional information listed below.  Please reference effort code BP1 when ordering
65104 <b>Perfection Learning</b> www.perfectionlearning.com Gayla Fisher 800-831-4190	0%	Free shipping	Catalog prices reflect 30% discount off current list price on individual books. Proprietary products excluded from discount.
65837 <b>Pitsco Education</b> www.pitsco.com Angela Watson 800-835-0686	2% on orders greater than \$100	\$0 - \$99 - \$8 \$100 - \$499 - 8% \$500 - \$999.99 - 7% \$1000 - \$2750.99 - 5% \$2751 - \$3500.99 - 4%	You must reference bid #495681
67743 <b>Pyramid School Products</b> www.pyramidsp.com Candace Estes 800-792-2644x239	10%	Free shipping for orders of \$95 or more. All furniture & equipment is FOB Factory.	Include Bid #04-12 (HEB) in order to qualify for discount.
67745 <b>QEP Professional Books</b> www.qepbooks.com Catherine McGough 972-985-0025	15%	Orders over \$80 - 9% shipping with a minimum of \$7.00	
67831 <b>Quill Corporation</b> www.quill.com Jon Paul Keller 800-637-4809	15%	Free shipping	Please reference Quill bid #11-18264 on all purchase orders to qualify for discount.
68566 <b>Really Good Stuff</b> www.reallygoodstuff.com Kelly O'Connell 203-261-1920x246	3-15%	.01 - \$49.99 - \$8.95 \$50 - \$99.99 - \$10.95 \$100.00 and up - \$13% of order	
69250 <b>Remedia Publications</b> www.rempub.com Sharon Mattatall 800-826-4740	0%	\$0 - \$40 - \$6.00 shipping over \$40 - 15% of order	Catalog already discounted
102385 <b>Renaissance Learning</b> www.renlearn.com Tracie Mann 800-338-4204	0%	Call for shipping charges	Please reference bid #04-12 on all purchase orders to qualify for discount.
111195 <b>Resources for Reading</b> www.abcstuff.com Diane Zingale 800-278-7323	0% (catalog already discounted up to 48%)	Shipping is 10% with a \$7.50 minimum	
71727 <b>S &amp; S Worldwide, Inc.</b> www.ssw.com Miranda Stuckey 800-642-7354x2503	18%	Free excluding items labeled FOB /Drop Ship in the catalog	Include 76022-12 in order to qualify for discount. Discount does not apply to sale flyers or special promotions. Installations not included.

## Instructional Supplies Catalog Discounts

RFP #04-12

January 1, 2012 - December 31, 2012

Vendor	Discount	Shipping	Notes: Reference RFP #04-12 on all PO's plus any additional information listed below.
36872 <b>Scholastic</b> www.scholastic.com Mika Young 214-912-4690	<b>0-40%</b>	5% shipping charge with a minimum of \$2.25	Reference Bid #04-12 on all PO's
36872 <b>Scholastic Library Publishing</b> www.scholastic.com Kathy Brown 800-825-4579	<b>0% Books are already discounted up to 80%</b>	Free on purchases of \$350 or more excluding Paperback Binding wich is always 9% shipping	
107555 <b>School Outfitters</b> www.schooloutfitters.com Kristy Lohmiller 866-619-3449	<b>0-20%</b>	Call for shipping charges and for you discount pricing	
104798 <b>School Specialty</b> www.schoolspecialty.com Tony Browning 817-773-5884	<b>0%</b>	Under \$99 freight is 15% of order or min. \$7.95.	Please reference bid #2011246634SS on all PO's to receive discount. Furniture is 15% of order or \$49.00 min., Inside delivery is \$45 and if Lift gate is needed add an additional \$69 per order.
6414 <b>Sport Supply Group/BSN Sports/Collegiate Pacific</b> www.sportssupplygroup.com Aaron LoINETTE 800-527-7510	<b>10%</b>	free with minimum order of \$25	<b>Purchase orders must state 10% off bid and Bid #11-42076 If not state on purchase orders, discount will not be honored</b>
80605 <b>Summit Learning</b> www.summitlearning.com Dave Johnson 800-777-8817	<b>15%</b>	minimum order of \$50 - Free shipping except for Furniture and items marked with a truck logo. Live materials shipment less than \$30 is subject to \$5 handling chg.	<b>Calculators are 15% discount. Please reference bid #67918 for discount.</b>
110406 <b>TFH USA, LTD</b> www.tfhusa.com Kate Maxin 724-444-6400	<b>5%</b>	\$0 - \$299 - 14% \$300 - \$999.99 - 12% over \$1000 - 10%	<b>Truck shipments are not included in catalog price. Call for a quote for inside delivery.</b>
103573 <b>The Tree House</b> www.thetreehouseinc.net Wendy Neal 800-223-8733	<b>30%</b>	Free Shipping	
101720 <b>Troxell Communications</b> www.trox.com Loretta Padilla 817-274-3981	<b>10-70%</b>	Freight is included in all quotes	
91258 <b>Weekly Reader Publishing</b> www.weeklyreader.com Melissa McConnell 800-446-3355	<b>0%</b>	Magazines - 10% per copy Products - 10% of order	
89798 <b>WRS Group</b> www.wrsgroup.com Vicki Fulton 800-299-3366	<b>8%</b>	free shipping	
116320 <b>US Games</b> www.usgames.com Ryan Forey 800-365-7653x7324	<b>15%</b>	free with minimum order of \$25	<b>Purchase orders must state 15% off bid and Bid #11-42077 If not state on purchase orders, discount will not be honored</b>