

Pricing Worksheet

RFP #23-03 Electronic Visitor Management System

Budget: \$ 250,000.00
 Quantity: 35

High Bid \$ 472,325.00 Bid Spread \$ 392,770.78
 Low Bid \$ 79,554.22 % of Budget 31.822%

Vendors :	Unit License Price	Year One	Year Two	Year Three	Year Four	Year Five	Total	Difference from Low Bid	Potential Value	Score	Price Rank	EDGAR Compliant	EPCNT/CTPA	Hosting Platform
ALICE Training Institute	\$ 796.95	\$ 29,487.15	\$ 11,616.15	\$ 12,196.96	\$ 12,806.81	\$ 13,447.15	\$ 79,554.22	\$ -	40	40.00	1	Yes	Yes	Cloud
Cloud Ingenuity	\$ 1,075.68	\$ 126,000.00	\$ 12,600.00	\$ 12,600.00	\$ 12,600.00	\$ 12,600.00	\$ 176,400.00	\$ 96,845.78	40	18.04	5	Yes	Yes	Cloud
Ident-A-Kid	\$ 4,000.00	\$ 121,460.00	\$ 28,640.00	\$ 28,640.00	\$ 28,640.00	\$ 28,640.00	\$ 236,020.00	\$ 156,465.78	40	13.48	7	Yes	Yes	Cloud
IdentiSys	\$ 1,794.49	\$ 62,807.15	\$ 16,415.00	\$ 16,415.00	\$ 16,415.00	\$ 16,415.00	\$ 128,467.15	\$ 48,912.93	40	24.77	2	Yes	Yes	Cloud
NEC Corporation of America	\$ 2,073.47	\$ 72,571.50	\$ 22,037.39	\$ 22,037.39	\$ 22,037.39	\$ 22,037.39	\$ 160,721.06	\$ 81,166.84	40	19.80	4	Yes	No	Cloud
Raptor Technologies, LLC	\$ 1,812.00	\$ 63,735.00	\$ 21,875.00	\$ 21,875.00	\$ 21,875.00	\$ 21,875.00	\$ 151,235.00	\$ 71,680.78	40	21.04	3	Yes	Yes	Cloud
SchoolPass	\$ 2,055.00	\$ 71,925.00	\$ 27,930.00	\$ 27,930.00	\$ 27,930.00	\$ 27,930.00	\$ 183,645.00	\$ 104,090.78	40	17.33	6	Yes	Yes	Cloud
Secure Entry LLC	\$ 3,895.00	\$ 136,325.00	\$ 84,000.00	\$ 84,000.00	\$ 84,000.00	\$ 84,000.00	\$ 472,325.00	\$ 392,770.78	40	6.74	8	Yes	Yes	Cloud