

Fine Arts Products & Supplies - RFP #17-03

COMPANY NAME	% OFF Catalog	Shipping Charges?	Minimum Order	NOTES
A.M. Designs (Aaron Martin)	0	Yes	No	
Ace Educational Supplies	33%	Yes	No	See submittal for conditions and exceptions to discount & shipping
Acoustic Wave Control	0%	No	No	include 1832-7 on all bids
AFP Industries (AFP School Supply)	12%	No	Yes	shipping included in price; \$100 minimum purchase; ref. bid #17-03 on orders/quotes
AFP School Supply (AFP Industries)	12%	No	Yes	shipping included in price; \$100 minimum purchase; ref. bid #17-03 on orders/quotes
AI's Formal Wear (Formal Specialists LTD)	20%	Yes	Yes	\$100 minimum order; 4% shipping charges
American Ceramic Supply Company	0%	Yes	No	Discount is included in Educator Catalog
Amita W. Chhabra (Radical Rags)	0%	Yes	No	
AV Pro, Inc.	0%	No	No	ground freight included in pricing
Band Shoppe (Pearison, Inc.)	0%	Yes	No	
Barbizon Light of Texas (Barbizon Light of the Rockies, Inc.)	0-25%	Yes	No	
Batts Audio, Video & Lighting	0%	Yes	No	
Betrold Enterprises, Inc. (Pender's Music Co.)	0%	Yes	No	
Black Ruby Ventures, LLC (Suzuki Music USA)	10%	Yes	No	Piano's excluded from discount; shipping on orders less than \$100
Blick Art Materials	20%	Yes	No	See submittal for discount & shipping info; Ref QD20000 on all PO's
Bocal Majority	0%	Yes	No	see submittal for shipping breakdown
Brook Mays Music (Universal Melody Services, H & H Music)	0%	No	No	Refer to Bid #17-03 when ordering; educators pricing includes 10-60% discount
Cascio Interstate Music, Inc. (Interstate Music)	0%	No	No	see submittal for discount info, shipping charges, & reference numbers for quotes/orders
Cliff House Studio	0%	No	No	
Costumes by Dusty	10%	Yes	No	
Dallas Strings, Inc.	10%	No	No	
Dance Sophisticates	0%	No	No	
Danzgear (DDD Colmenero Ent. LP)	0%	No	Yes	Free ground shipping; \$100 minimum purchase
David's Instrument Repair	0%	No	No	price list included in submittal
DDD Colmenero Ent. LP (Danzgear)	0%	No	Yes	Free ground shipping; \$100 minimum purchase
Director's Assistant	0%	Yes	No	
Dorian Business Systems	15%	Yes	No	shipping is \$7 for labels & \$11 for scanners/printers; No discount on scanners, labels, receipt printers
Dramatic Publishing	0%	Yes	No	
Dramatists Play Service	0%	No	No	
Educational Theatre Association	0%	No	No	
Flash Visual Media (Bluestem Integrated, LLC)	0%	Yes	Yes	\$100 minimum
Formal Specialists LTD (AI's Formal Wear)	20%	Yes	Yes	\$100 minimum order; 4% shipping charges
Golden D'or Fabrics	0%	Yes*	No	Standard UPS rates on special orders only
H & H Music (Brook Mays Music, Universal Melody)	0%	No	No	Refer to Bid #17-03 when ordering; educators pricing includes 10-60% discount
Indian Jewelers Supply	0%	Yes	No	\$5 handling charge if order less than \$50; Place Cust # S23377 on PO's
Infiniti Reeds	0%	Yes	No	Put quote number on PO's
Intermedia Inc. (Stage Accents)	0%	Yes	No	free shipping for orders over \$500
Interstate Music (Cascio Interstate Music, Inc.)	0%	No	No	see submittal for discount info, shipping charges, & reference numbers for quotes/orders
Jack Rasmussen "Luthier"	10-50%	No	No	shipping included in price as requested

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Jim Melhart Piano & Organ Co. (Melhart Music Center)	0-50%	Yes	No	Manufactured school equipment exempt from discount
Johnny Paul's Music Shop, Inc.	0-50%	No	No	No discount on books or instrument cases
JW Pepper & Son, Inc.	0%	Yes	No	
Krisdaraks Prasatporn	0%	No	Yes	H74820 on PO's (HEB ISD Account Number)
Lee Roy Jordan Lumber	0%	No	No	
Lone Star Percussion	5-60%	Yes	No	
Luck's Music Library	10%	Yes	Yes	\$50 minimum to receive discount Suzuki material; \$10 minimum order
Ludlam Dramatics (Sole Groove Dance Inc)	0%	Yes	No	\$5.85 per shipment for shipping
Macie Publishing Company	0%	Yes	No	Various discounts offered; see bid for shipping charges
Maestro Theatre Publications, LLC	0%	No	No	
Magic, Etc. (Ft. Worth Costume, Inc.)	Yes	Yes	No	Discount varies
Majorwest Music	0%	No	Yes	\$10 minimum order
Melhart Music Center (Jim Melhart Piano & Organ Co.)	0-50%	Yes	No	Manufactured school equipment exempt from discount
Metroplex Piano	25%	No	No	
Mitch Moehring Strings	0%	No	no	School district discounts available for all public schools; send tax exempt with PO
Motters Music House, Inc. (Music Is Elementary)	5-50%	No	No	FREE SHIPPING ON ALL ORDERS AS LONG AS BID # PLUS "FREE SHIPPING" WRITTEN ON PO; PO SHOULD REFERENCE BID NUMBER AND "FREE SHIPPING PER BID"
MSNS Music	0%	No	No	
Music & Arts Center	0%	No	No	free shipping on orders over \$25
Music In Motion, Inc.	6%	Yes	Yes	\$25 minimum; ref. Bid #17-03 to receive discount; see submittal for shipping charges
Music Is Elementary (Motters Music House, Inc.)	5-50%	No	No	FREE SHIPPING ON ALL ORDERS AS LONG AS BID # PLUS "FREE SHIPPING" WRITTEN ON PO; PO SHOULD REFERENCE BID NUMBER AND "FREE SHIPPING PER BID"
Music Theatre International (MTI Enterprises, Inc.)	0%	Yes	Yes	
N Tune Music & Sound	0-34%	No	No	No discount on repairs; special shipping will be charged (i.e. overnight, etc.)
National Educational Music Co. (NEMC)	0-50%	Yes	Yes	\$25 minimum order; Ref Bid #17-03; see submittal for discount & shipping details
National Stage Equipment Co. LTD (NSEC)	0%	No	No	\$100 minimum order
Norcostco (Texas Costume)	0-25%	Yes	No	Discounts based on product/serv. Purchased along w/qty ordered
Pearison, Inc. (Band Shoppe)	0%	Yes	No	
Pender's Music Company (Betrol Enterprises, Inc.)	0%	Yes	No	
Performing Arts Supply Co., Inc.	0%	Yes	No	FOB Houston
Peripole, Inc.	20%	Yes	No	See submittal for discount exceptions; Ref #7117-16C on all PO's
Peruchia, LLC (The Tuba Exchange)	0%	Yes	No	shipping 3% of line item total
Quantum Bass Center	0%	No	No	
Radical Rags (Amita W. Chhabra)	0%	Yes	No	
Robertson & Sons Violin Shop	0%	Yes	No	
Romeo Music	3%	No	No	
Rose Brand Wipers, Inc. (dba Rose Brand; Swag Décor)	0%	Yes	No	
Rhythm Bee, Inc.	0-30%	No	No	
Samuel French, Inc.	0%	Yes	No	
School Outfitters	2%	Yes	No	Phone call required to receive discount
School Specialty	12-35%	Yes	No	See bid for shipping & discount info; Put #7781776238 on PO's

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Shar Products Company	10%	Yes	No	free shipping for orders over \$50; discount on regular prices only; Sherrard instrument racks, Things 4 Strings items, Manhasset stand cart, Best Class Instruments, trade in or blemished items excluded from discount; Ref RFP #17-03 on orders/quotes
SketchforSchools Publishing, Inc.	0%	No	Yes	Discounts included in pricing
Sound Productions Inc.	0%	Yes	No	Put quote number on PO's
Southeastern Performance Apparel	0%	Yes	No	
Stage Accents (Intermedia, Inc.)	0%	Yes	No	free shipping for orders over \$500
Stagelight Inc.	5-15%	Yes	No	Put quote number on PO's
Steve Weiss Music	0-60%	Yes	No	Weiss & Carroll branded proprietary products excluded from discount
Suzuki Music USA (Black Ruby Ventures, LLC)	10%	Yes	No	Piano's excluded from discount; shipping on orders less than \$100
Sweet Pipes, Inc.	5-10%	Yes	No	Free shipping for orders over \$200, otherwise \$7.95; no discount on recorder with book packages
Tarpley Music Company	30%	No	No	No discount on print music & repair; some products more than 30%
Texas Costume (Norcostco)	0-25%	Yes	No	Discounts based on product/serv. Purchased along w/qty ordered
Texas Pottery Supply & Clay Company (The MLD Group, LLC)	0%	Yes	No	see bid for shipping; get quotation for any discounts
The Costume Shop	0%	Yes	Yes	\$100 order minimum on rental items
The Practice Shoppe	0%	Yes	No	Shipping charges depend on weight & size
The Perfect Performance, LLC	0%	No	No	
The Tuba Exchange (Peruchia, LLC)	0%	Yes	No	shipping 3% of line item total
Theatrefolk Ltd.	0%	Yes	No	Call for shipping quote
TPS Audio Visual, LLC	0%	Yes	No	
Unit Sets Unlimited	0%	Yes	No	
Universal Melody (Brook Mays Music, H & H Music)	0%	No	No	Refer to Bid #17-03 when ordering; educators pricing includes 10-60% discount
Washington Music Center (Washington Music Sales Center)	0-50%	No	No	No shipping on orders over \$75; Ref. RFP 17-03 on quotes/orders
Wayne Burak & Assoc. Inc.	5%	Non	No	
Wenger	2%	Yes	No	
West Music Company	5%	No	No	Wenger brand items & Gameplan materials excluded from discount; ref Bid #17-03 on PO's; oversized items excluded from free shipping
Williamson Music 1st	20-50%	No	No	Shipping included in price
Young Musicians, Inc.	0%	No	No	